

OCTOBER

VOLUME 27 No. 8

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Instead of the Billable Hour, What? A Proposal for Litigators

*By Theodore "Taysen" Van Itallie,
Stephen Ogden and Chandan Sarkar*

Hate it or love it, employ it or avoid it, the billable hour has been the primary expensing tool used in the industry. In often variable and unpredictable litigation matters, it seems to be the only practical option to recoup charges — or is it?



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Communicating for In-house Lawyers: The Hidden Skills for Success

By Robert H. Lantz

In the legal profession, communication has just as much to do with listening as it does with speaking, representing and decision-making. There's no set standard for how to be a great communicator, but this article highlights important techniques for communicating effectively.

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Responding to Patent Licensing and Indemnification Demands

*By Christopher M.
Neumeyer*

In-house counsel should be prepared to address each patent licensing and indemnification case with their best legal foot forward. But is there a way to get an early heads-up to better assess the scope of possible infringement threats?

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Winning Global Patent Litigation Strategies for the 21st Century

*By Saria Tseng and
John Schnurer*

Strategy is the word when it comes to approaching a quagmire of patent litigation. Regardless of the business or field of industry, it's the key to overcoming competition and protecting your market interests. Glean some food for legal thought on launching a successful global patent litigation.

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Protecting Your Company's Trade Secrets and Confidential Information in Government Contracting

*By James R. Wells, Scott L.
Vernick and David H. Colvin*

When you respond to a federal or state agency's request for proposals, you are creating opportunity for your company. You will, however, need to disclose sensitive intellectual property information at times, including trade secrets. But there are ways to safeguard your corporate confidentiality without compromising the success of your government contract.

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Hanging by a Thread: Save Your Litigation Budget and Privilege

*By Mark A. Fuchs, Mary
Rose Hughes and
Christopher M. Schultz*

It's a necessary yet burdensome expense for most legal departments. Discovery is much more than a drain on your financial budget: It protects your company from the reckless release of attorney-client or work-product protected information. Ensuring that the process is as cost-effective and efficient as possible, however, gives counsel more bang for their discovery buck.

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Contingent Value Rights in Healthcare Mergers and Acquisitions

*By Inderpal Singh and
Benjamin K. Sibbett*

What's going on in US public company mergers and acquisitions? Read all about the latest developments in contingent value rights, highlighted through recent pivotal transactions.

Digital Docket

What Do Hours Have to Do with Value?

*By Frederick Paulmann
and Susan Hackett*

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